

**October 2008**

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# VENTSTACK

**GREATER INDIANAPOLIS  
PLUMBING-HEATING-COOLING CONTRACTORS ASSOCIATION**  
P.O. Box 937, Fishers, IN 46038

#### OFFICERS

President  
Mark Helm, P.I.P.E.  
Vice President  
Laura Ciriello Benedict, Ciriello Plumbing  
2nd Vice President  
David Heffner, Heffner & Associates  
Secretary/Treasurer  
Vicki Garrett, Kellie Plumbing



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Ron Stokes, Bill Stokes Plumbing  
Krista Jackson, Citizens Gas  
Kevin O'Kane, Diversified Sales Group  
Rick Lovegrove, Lee Supply

#### Special Points of Interest

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## WWW.GIPHCC.com

**www.giphcc.com is online!** This web site is a natural progression of GIPHCC's activities over the last 10 years, stemming from their original desire to put the GIPHCC logo and mission in the homes and minds of the Indianapolis area public. It began with bumper stickers, progressed to the SkyTrak ads, and has now evolved to the web site.

The site was created with 2 audiences in mind—the female in need of a plumber and the contractor/associate wanting to connect with someone in the industry. We hope that you will log on to the site and use it to its fullest extent. It's been a long time getting to this stage. Please let others know of its existence and capabilities as well.

The site includes a home page; media presentations—including golf outing pictures, the current Ventstack, and the SkyTrak videos and a background about our involvement with SkyTrak; GIPHCC board member biographies; the listing of GIPHCC contractors; a separate listing of GIPHCC associates; a Contractor of the Month feature; our mission with additional information about our pet causes; and a scroll of pertinent timely information.

There are still a couple of steps to be added—posting a Contractor of the Month, board pictures, and connecting web links.

## October 15th Dinner Meeting at Delta Faucet 55 E. 111th St.

**5:30 registration**

**6:00 tour**

**7:00 dinner**

**Cost: 2 coats per person to kick  
off the Wheeler Mission Coat  
Drive=free admission  
Or  
\$20 per person**

The tour of Delta Headquarters will provide an excellent introduction for members to see some of the most modern advancements and the latest in scientific testing at one of the local and national leader's facility.

The catered dinner will also set the stage for the evening. Join us for an evening of entertainment and information.

**Please fax your reservation to  
Ann at 577-4574 or call her at  
579-5040 or email her at ma-  
booth@att.net by Friday, Oct.  
10th. Thank you for your coop-  
eration.**

## News of Note

**Our condolences to David, Tom, and John Barry** on the death of their father and former president of Barry Company, Joseph D. Barry. Mr. Barry was active in GIPHCC for many years. Memorial contributions may be made to Riley Hospital for Children, 702 Barnhill Drive, Indpls. 46202 or to St. Vincent Hospice, 8450 N. Payne Rd. #100, Indpls. 46268.

**Congratulations to Dave Roesinger** on his recent retirement.

**Welcome to Rick Lovegrove, Lee Supply, to the GIPHCC Board of Directors.** Rick has agreed to fill the position vacated by Cindy Shaw, Home Depot, whose territory has been expanded and she felt she could no longer do justice to the board.

**Thank you to Mary Shultz and Steve Sands of WECC, Wisconsin Energy Conservation, and Beth Hodgkin, Indiana Restoration Services,** for their September tabletop presentations.

## September GIPHCC Luncheon, Highly Informative

The Sept. 17th luncheon at Primo's South started off with attendees having their pictures taken by Shawn Gault, The Glove Lady.

President Mark Helm, P.I.P.E., called the luncheon to order, introduced the past presidents, asked all attendees to introduce themselves, had Laura Ciriello Benedict speak briefly on the Walk for a Cure for Huntington's Disease on Sept. 27th.

After lunch, Mark introduced the speaker, Dan Ridenour, American Credit Association. His company serves as a collection agency, educates companies/employees, works with industry credit groups, and issues credit reports.

Mr. Ridenour also explained credit scores. Scores range from 350-800's. He related that only 35% of a person's credit score is determined by their pay history. He advises not opening several department store credit cards. Due to the shaky economic times, it is harder to maintain a high credit score (678 is considered average). He advises having no more than 5 accounts open, but don't close them all at the same time. Do most purchasing on the Visa, Master, or Discover cards rather than numerous smaller individual ones. This was a highly informative session both for companies and for individuals.

## Special Thanks to Shawn Gault, The Glove Lady.

Those of you who attended the Sept. 17th luncheon found yourself being photographed. These photos are for use on the newly created web site—on the Contractor of the Month feature and to introduce GIPHCC Board of Director members.

Shawn Gault, The Glove Lady, who also took the great candid shots at the 2008 GIPHCC golf outing, graciously agreed to take these pictures for us.

## November GIPHCC Vendor Expo

The November GIPHCC meeting will be held at Primo's South. This meeting will be a Vendor Expo, allowing those associates who wish to participate to set up tables, meet with members, and display their wares and products. More information on this event will be forthcoming. It is an attempt for GIPHCC to acknowledge and show their appreciation for their associate members. This will not be a sit down luncheon, but rather an hors d'oeuvres and finger food type affair, allowing you to browse, talk to the vendors, and nosh at the same time. Be sure to get your reservation in to be one of the vendors on exhibit.

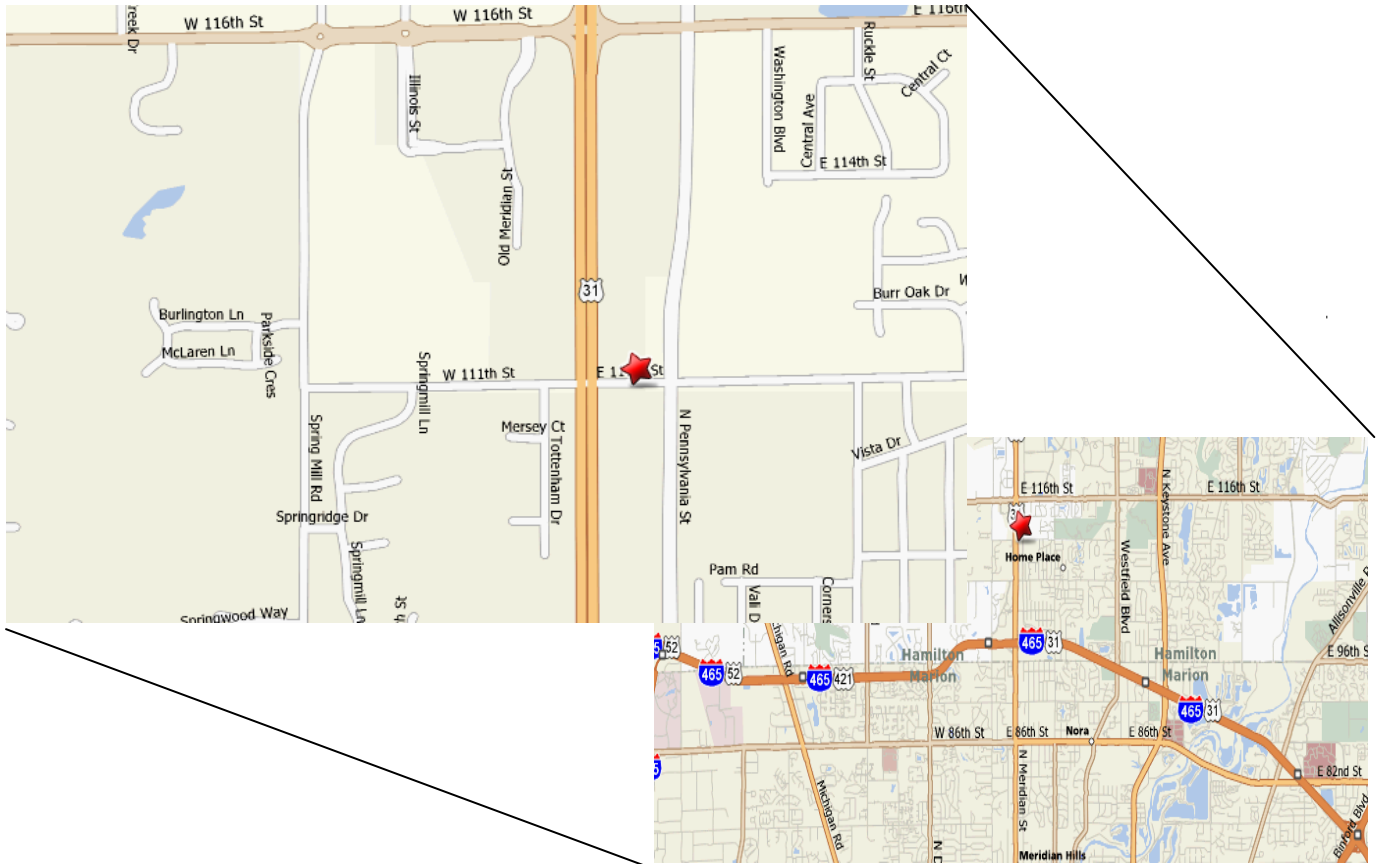
## Mark Your Calendars!

**Wed., Oct. 15 Delta Tour & dinner meeting, kick off for the coat drive ( 2 coats will secure free admission to the meeting).**

**Wed., Nov. 19 GIPHCC GIPHCC Vendor Expo, Primo's South, hors d'oeuvres/finger food.**

**Collection date for coats & blankets for the annual Wheeler Mission Coat Drive.**

**December Holiday Celebration, TBA**



## RSVP FAX FORM for the October 15th meeting Fax 577-4574

Name \_\_\_\_\_

Company \_\_\_\_\_

Fax # \_\_\_\_\_

\_\_\_\_\_ YES, we are attending the Wednesday, October 15th meeting.

Please reserve \_\_\_\_\_ places.

\_\_\_\_\_ We are bringing a potential member.

Name \_\_\_\_\_

\_\_\_\_\_ No, we are not attending

Please make a note of any new address, business mailing address, e-mail, Website which we need to add to our files.

**Please respond either by fax 577-4574 or phone Ann at (317)-579-5040 by no later than noon Friday, October 10th.**

September 16, 2008

Members and friends,

As I left the house today at 5 a.m. to head to work, I realized that fall is finally here.

The cool, crisp air always seems so clean and fresh this time of year. Maybe we can use that as a wake up call for you and your business. What if all of us got up everyday with the belief that it is a new day (after all, it is) and we are starting out clean and fresh—not only in our personal lives, but in our business lives as well. What can we do to make things better? What act of kindness or compassion or professionalism can we do to make our industry better for all of us? Becoming involved in our association is a step in the right direction. Come to a meeting and see what it's all about. You have nothing to lose. It's a new day; start fresh and get involved.

Mark Helm,

GIPHCC, President