

August 2009

Phone: 317-579-5040

Fax: 317-577-4574

Web: www.GIPHCC.com

VENTSTACK

GREATER INDIANAPOLIS Plumbing-Heating-Cooling-Contractors Assoc.

P.O. Box 937, Fishers, IN 46038

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Assessment 2010

Now that the Expo at Belterra has ended, attendees have returned home filled with enthusiasm and a new sense of commitment. While there they learned how to tap into their unseen business potential, how to build a business empire and how to use warrior management traits.

This is the beginning of the GIPHCC 2009-2010 new round of meetings and activities. We hope you will be attending our meetings with a renewed fervor. The meetings for the coming year are planned to help discuss common situations and issues facing contractors. (see upcoming meetings on **p. 2** under **Mark Your Calendar**).

Your board of directors has worked on providing new approaches to the changing business world and economic situation. We have gone to an electronic newsletter, the website, and the newly introduced Vendors Expo. Look for changes to the website (**continued p.2, column**

August 19th GIPHCC Luncheon

At Primo's South

2615 National Ave.

11:30 registration

12:00 noon: lunch

12:30 Speaker: Jon Medo & Chuck Bailey, Federated Insurance; Topic: OPEN for Business

Cost: \$25 per person

This presentation exposed our personal & professional vulnerability to disasters—both natural and man-made—which have hit the U.S. in recent years and asks the question, “Are you ready?” There are steps every business owner should take to ensure his/her business can weather a disaster and remain viable. One of those steps is introduced in this presentation—the new “OPEN for Business” Internet disaster planning tool, available to Federated’s clients and non-client members of recommending associations. **Fax your reservations no later than Friday, Aug. 14th to 577-4574, or call Ann at 579-5040 or email her at mabooth@att.net.**

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News of Note—

Our condolences go out to Kevin O’Kane, Diversified Sales Group, and his family on the death of his father, Paul R. O’Kane. Mr. O’Kane was a member of the PHCC. Memorial contributions may be made to the St. Vincent Hospice, the American Diabetes Association, or the American Cancer Society.

Our sympathy goes to Diane Cloud, Mechanical Skills on the passing of her son.

Welcome to our new associates: Lubrizol, Rob Lloyd, 1427 W. 86th St., #431, Indpls. 46260, phone 255-4470, fax 255-4480, email rob.lloyd@lubrizol.com

and

Sunbelt Rentals, Tyler O’Neel, 4949 S. Harding St., Indpls. 46217, phone 777-8332, fax 781-9357, email Tyler.ONeel@SunbeltRentals.com.

Congratulations to Vicki Garrett, GIPHCC board member and Kellie Plumbing. She won the 2009 Indiana Credit Union League’s Leadership Achievement Award, which will be awarded to her on Sept. 11th.

Congratulations and best wishes to Larry Metzler as he begins his 14th year on the MSD of Pike Township’s School Board. He’s either truly dedicated or a glutton for punishment—or both.

Assessment 2010 (cont. from p.1, col. 1)

In the very near future, including a scrolling banner advertising various associate products. The picture section of the website will also be updated to include pictures from the 2009 GIPHCC golf outing and other important GIPHCC events.

You have the opportunity to be part of some of the strongest chapters of PHCC, both at the state and local levels as evidenced by

the fact that out of 4 chapter and state Chapter Excellence Awards given at the 2009 Leadership Conference, 3 went to Indiana—2 to Indiana local chapters (Greater Indianapolis received the honor for medium chapter division, and St. Joe Valley for small local chapter) and Indiana PHCC won a special award for Excellence in Innovation. The chapters were evaluated on programming, goals, communications, membership, advocacy, consumer awareness, management and budget. Sometimes a person simply takes a situation to be the norm. We in PHCC in Indiana and GIPHCC are not the norm, we are the rung above. So it stands to reason that there is much for contractors and associates to learn and take advantage of at the upcoming meetings. We hope to see you there!

October 21-23 PHCC Connect 2009, New Orleans

Tues., Oct. 20—PHCC Board of Directors meeting
Wed., Oct. 21—golf tournament, Green Plumbers workshops, Apprentice Contest orientation

Thurs., Oct. 22—Apprentice Contest, Product & Technology Showcase

Fri., Oct. 23—Business meeting, awards luncheon, education sessions. WWII Museum visit

Mark your Calendars

: **August 19**—Chuck Bailey, Federated Insurance, topic: disaster planning

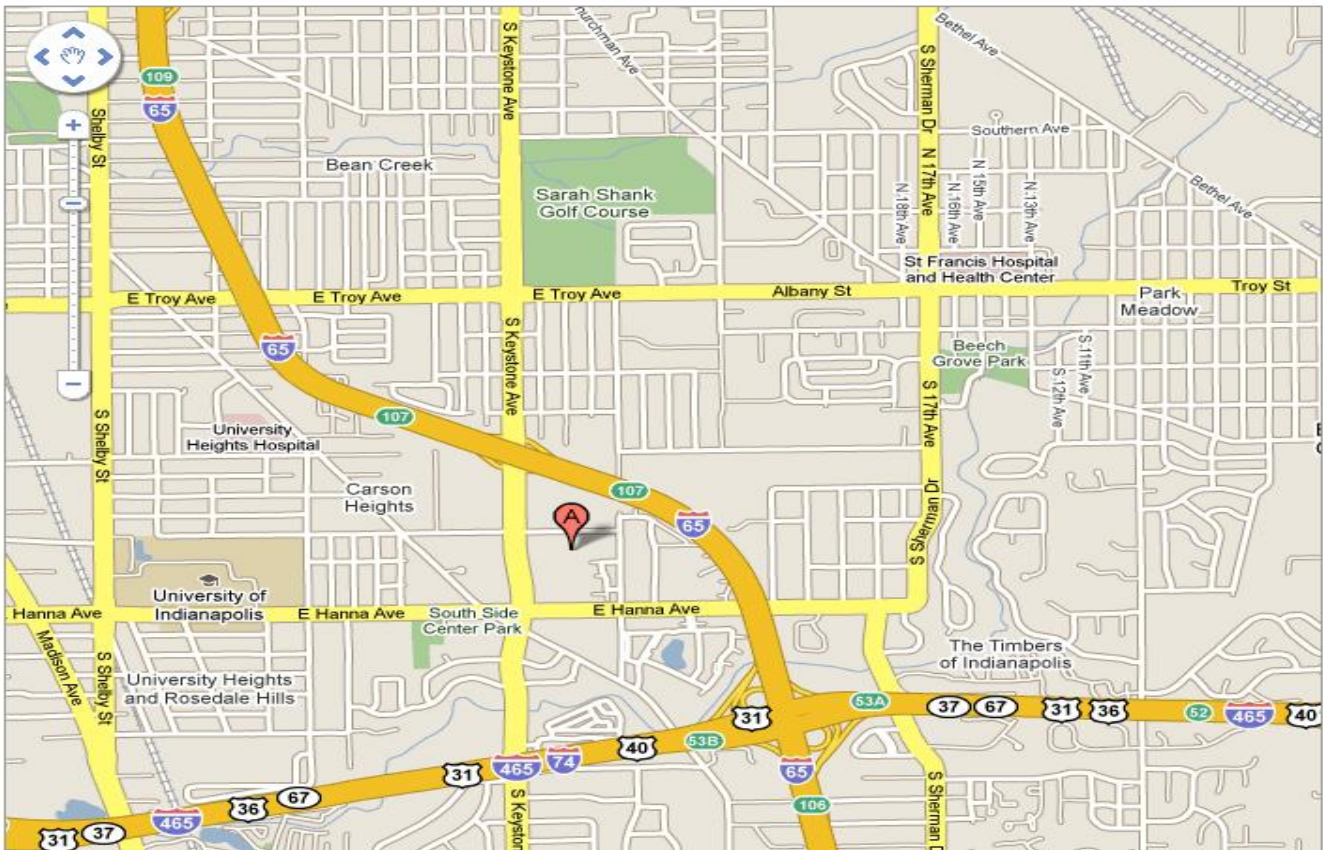
September 16th — Rob Lloyd, Lubrizol

October 14— (Date change due to Convention.)
Topic: Lightning Strikes

November 18—Vendors Expo

December 16 — TBA

Google maps Address 2615 National Ave
Indianapolis, IN 46227



RSVP Fax Form for August 19th Luncheon

Name _____

Company _____

Fax # _____

_____ Yes, we are attending the Wed., August 19th Luncheon.

Please reserve _____ places at \$25 per person.

_____ No, we are not attending.

Please respond either by fax 577-4574 or phone Ann at 317-579-5040 or email her at mabooth@att.net no later than noon Friday, August 14th.
Thank you.

My updated email address is _____

P.I.P.E., Inc.

P.O. Box 919

Greenwood, IN 46142

Phone: 317/887-8770 Ext. 224

Fax: 317/887-8776

Indiana License Number: 81062831

July 22, 2009

Dear Friends and Members,

Hello! With July coming to an end, it feels like this year has been a blur so far. Hope to see all of you at the Expo at Belterra. From what I have heard so far, it promises to be an outstanding event that should not be missed. Last year will be really tough to top, but it looks like the Expo board is going to try. Thanks to all for their hard work and dedication. Let's make this Expo the best one yet!

See you there.

Thanks,

Mark Helm,

GIPHCC President