

October 2010

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VENTSTACK

GREATER INDIANAPOLIS Plumbing-Heating-Cooling-Contractors Assoc.

P.O. Box 937, Fishers, IN 46038

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- Special Points of Interest
- Season Activities
- Oct.. meeting
- News of Note
- Map & Fax
- President's Letter

Inside this issue:

Season Kick-off	1
October meeting	1
News of Note	2
Map & Fax	3
President's Letter	4

.October: Activities Gear UP

GIPHCC has kicked off the 2010-2011 meeting season and is now planning meetings and activities for the rest of the season.

As one can see by the activities planned for the November 18th Vendors Expo, there's a whole lot of action being planned. Please plan to be part of these activities.

The Vendors Expo date has finally been confirmed and finalized for **Thursday, November 18th**. Please use the application form which appears with this month's Ventstack to sign up for booth space if you haven't already done so. As of Sept. 28th Viega, Wolverine Brass, WECC, Diversified Sales Group, ap Inspections, Indiana Restoration Services, Federated Insurance, and Lee Supply have all signed up for booths. We also have contractors who have sent in their attendance confirmations as well.

This will also be our annual Wheeler Mission Coat Drive. Please bring any coats, blankets, sleeping bags, etc. to the November meeting so that they can be delivered to Wheeler Mission for the winter weather. Helping Indianapolis' homeless has never been a more crucial issue.

We will also be introducing our new award to associates. Come to honor long-time associates who have helped advance the industry.

October 20th GIPHCC Luncheon

Primo's South

2615 E. National

11:30 registration

12 luncheon

**12:30 speaker: Monique Riggs,
Department of Natural Resources**

Topic:

New Pump Installers License

Q & A

Cost: \$25 per person

As part of our recruitment incentive, any prospective new members and the member contractor/associate who brings them to the meeting will have their lunch paid for by the GIPHCC. Help us get our message out!

Fax your reservations no later than Friday, Sept. 10th to 577-4574 or call Ann at 579-5040 or email her at mabooth@att.net.

.News of Note

JEBCCO Marketing Inc. & Seamon Sales Merge

JEBCCO, a leading Louisville-based rep group, celebrating 28 years in business covering Indiana south of Hwy 50 and the entire state of Kentucky, and the established 40 year old rep group of Seamon Sales, led by David Seamon, will continue coverage in the entire states of Indiana and Kentucky.

Serving IN South—no changes other than phone, fax number and mailing address on the lines currently represented by Seamon Sales. The new company will operate as JEBCCO Marketing, Inc.

Seymour, IN North—Welcome! Your new contact information is as follows:

JEBCCP Marketing Inc. 5900 Concord Ave., Crestwood, KY 40014, Phone—502-243-0142 or 800-JEBCO4U (532-2648). Fax—502-243-0142 or 800-737-5124. Web site—www.jebccomarketing.com (please give them time to add the Seamon Sales lines). Salesmen for Indiana—John Eberhardt, David Seamon, Tom Smith, and Chuck Young. Salesmen for Kentucky—John Eberhardt, David Seamon, Chuck Young, Joel Urwin, and Greg Nichols. Inside—Kristen Marshall, Carl Ratterman, and Wayne Stacy.

Thank you for your support over the years with both of these companies; they look forward to extending the same level of service well into the future.

Recruitment Incentive: Don't forget: if you bring a prospective new member, either contractor or associate, to the luncheon meeting, both your lunch and the prospective member's lunch will be paid for by GIPHCC. Let's get new members joining and involved. It's a win/win for all.

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.Mark your Calendars—2010 Events

October 20th Dept. of Natural Resources

November 18th Vendors Expo, Wheeler Mission Coat Drive, new Associates Recognition Award

Dec. 15—Christmas Party, TBA

3rd Annual Vendors Expo, Nov. 18th

The 3rd annual Vendors Expo will be held November 18th at Primo's South. This is an event to allow Associates to display their products to contractors and other associates in a relaxed setting. So, mark your calendars accordingly. The sign up sheet /fax is included in this Ventstack.

New Associates Award to be Presented

GIPHCC is very appreciative of its loyal associate members. The board has decided to present a new award similar to the Contractor of the Year award. It will be the Associates Award (Esprit de Corps). Given for enthusiasm, devotion, and zealous regard for the honor of the group. The criteria for the award include the following: must have been a past or present member of GIPHCC for at least 3 years, show dedication to the industry, substantial contribution to/participation in/promotion of GIPHCC, and be approved by the Board of Directors.

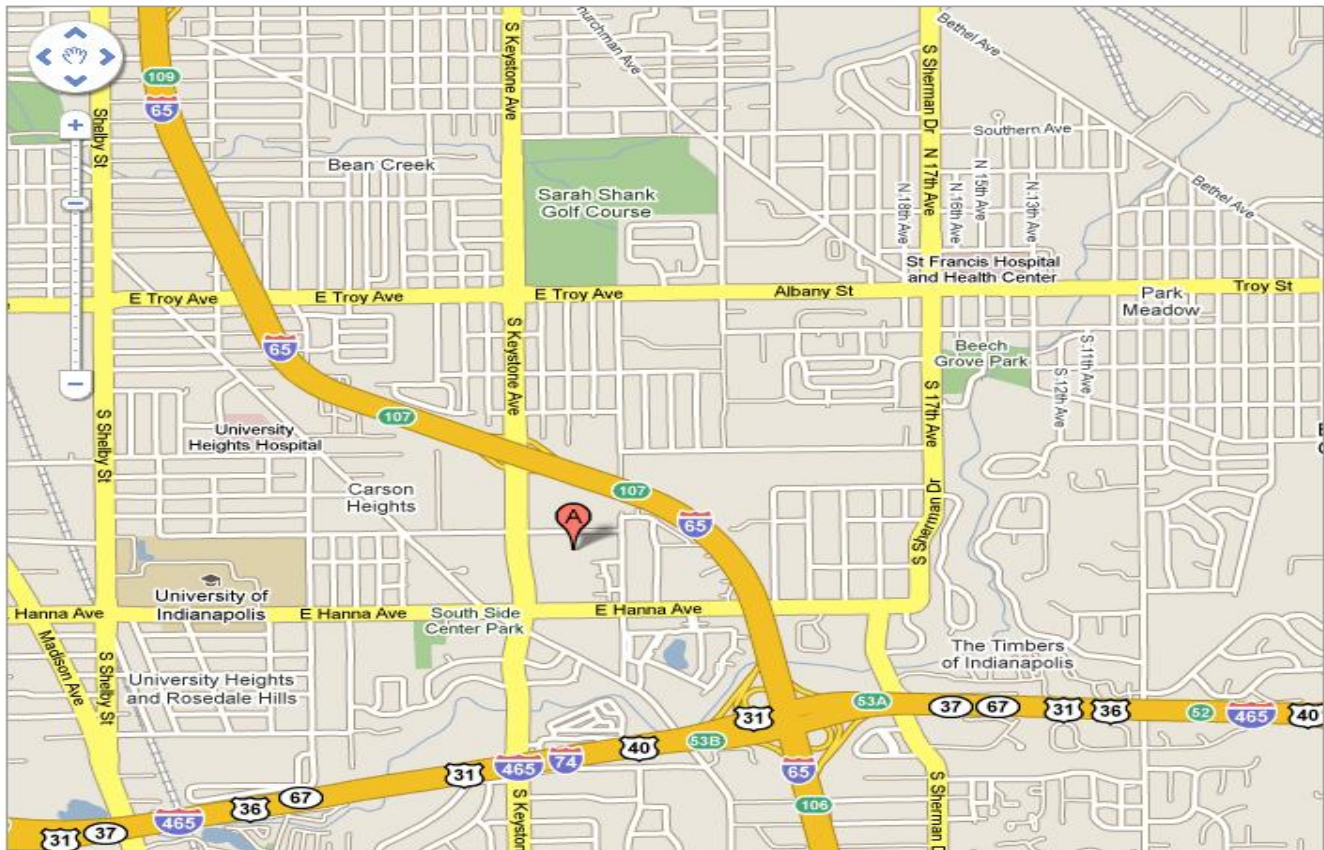
The first class of inductees will be determined at the next GIPHCC board meeting and plaques will be presented to the recipients at the Vendors Expo, November 18th. These honorees and one guest will be admitted to the Expo free of charge. After 2010, the award will be given to one associate per year.

We look forward to honoring these associates and acknowledging all their contributions to GIPHCC and the industry.

Wheeler Mission Coat Drive, Nov. 18th

Start collecting coats, blankets, sleeping bags etc. for the 7th annual Wheeler Mission Coat Drive. Never has this project been more important for Indianapolis' homeless. Last year's collection numbers were down. Please start saving for this event now; coats will be collected Nov. 18, Vendors Expo.

Google maps Address 2615 National Ave
Indianapolis, IN 46227



RSVP Fax Form for October 20 th Luncheon-
Name _____

Company _____

Fax # _____

_____ Yes, we are attending the Wed., October 20th luncheon.

Please reserve _____ places at \$25 per person.

_____ No, we are not attending.

**Please respond either by fax 577-4574 or phone Ann at 317-579-5040 or email her at mabooth@att.net no later than noon Friday, October 15th.
Thank you.**

My updated email address is _____

Ciriello Plumbing Co., Inc.

P.O. Box 468

Beech Grove, IN 46107

License # CO 19700125

(317) 787-5391

September 27, 2010

Dear Friends:

I hope you took advantage of the opportunity to attend the Federated Insurance Designated

Risk Manager Seminar. Wow! What an amazing presentation, and I came away with so much to implement in our company. Federated is certainly a great industry partner. We are so lucky to have so many wonderful industry partners. Before seeking out a vendor, see if the PHCC has an industry partner or an associate member that could meet your needs.

I hope everyone is planning to attend the Vendor Expo on Thursday, November 18th. This will be a great time for you to come and check out the latest and greatest tools and products.

Wishing You the Best,

Laura Ciriello-Benedict

PHCC President

Life is ten percent what happens to you and ninety percent how you respond to it.

Lou Holtz



CALLING ALL VENDORS!

If you have a product or service to offer
Plumbing or Heating Contractors, come to the

GIPHCC 3rd Annual Vendor Fair

"Doing Business with GIPHCC Members"

Primo's Banquet Hall

Thursday, November 18, 2010

11:00 AM – 2:00 PM



Register for a Booth. Show off your product or service! Booth cost - \$50.00.

Booth Price includes one skirted table and one lunch ticket.

Additional vendor attendees: \$25.00 second person, \$20.00 third person, \$15.00 all additional.

CONTRACTOR ATTENDEES: \$25.00 FIRST PERSON, \$20.00 SECOND, \$15.00 ALL ADDITIONAL

Name _____ Booth (Y) _____ (N) _____ Phone # _____

Company _____ Number of total attendees _____

BOOTH AND ATTENDEE REGISTRATION DEADLINE: 11/13/2010

FAX TO ANN BOOTH: 317-577-4574