

December 2010

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VENTSTACK

GREATER INDIANAPOLIS Plumbing-Heating-Cooling-Contractors Assoc.

P.O. Box 937, Fishers, IN 46038

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- **Special Points of Interest**
- **Associates Award**
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Associates

The presentation of the Esprit de Corps Associates Award at the November Expo was very well received by family, friends, and attendees alike. Family of most of the 10 honorees attended and had their pictures taken with the plaque. The plaque was then taken by Mechanical Skills representatives to be displayed at Mechanical Skills.

The first class of inductees included Ed Aspinall, Buzz Ward, Harlan Lunsford, Paul O'Kane, Bud Meyer, Ralph Hannebaum, Jim Seamon, Jim Kavanaugh, John Carr, and Herb Lee.

The plaque makes a very impressive addition to the display of trophies and awards, both group and individual, which are on exhibit at Mechanical Skills. The display was created in hopes of demonstrating to the apprentices some of the benefits of membership in GIPHCC and PHCC. Thank you to Larry Metzler, Steve Pfendler, and Paul Hallam for the personal memorabilia which they have donated to the exhibit. GIPHCC's Excellence Award for 2008 and the award for the SkyTrak commercial are also part of the exhibit.

Dec. 15 GIPHCC Christmas Party

Ft. Harrison State Park Inn

Theodore Room

5830 N. Post Rd.

Cash bar: 5:30 pm, cocktails and socializing

Dinner: 6:30 pm

Cost: \$30 per person

Come and enjoy a delicious meal with family and friends to kick off the holiday festivities in a relaxing atmosphere.

Fax your reservations no later than Friday, Dec. 10th to 577-4574 or call Ann at 579-5040 or email her at maboath@att.net.

Happy Holidays to One and All!

.News of Note

Welcome to new Associate: Kinetico, Dan Steely, 3880 Pendleton Way, Suite 300, Indpls., 46226, phone 542-8888, fax 542-8143, dsteely@kinetico.com.

Welcome New Associate: LSP Products Group, Colin Thielmann, 484 E. Carmel Dr., #191, Carmel 46032, phone 509-1011, fax 800-243-1777, Colin.Thielmann@NCH.com

GIPHCC Board Strategy Meeting, Jan. 5

On January 5 the GIPHCC Board will hold a strategy meeting to discuss where GIPHCC sees itself in 5/10 years, what its goals are, by-law revisions, and other pertinent topics. Brenda Dant, IAPHCC, will be the meeting facilitator.

SkyTrak Participants Year-End Review

Be on the lookout for information about this year's participation in On Demand. Results for individual companies has been fantastic. Eugene and Zack Pugh, Channel 13, are anticipating a meeting of the 2010 participants before the end of the year at Channel 13. Be watching for an email with the details shortly.

We know everyone is busy at this time of the year, but the information will be well worth your time and attention. The email about the meeting will be sent to all contractor members in case there are others who would like to be part of the advertising cadre.

Recruitment Incentive: Don't forget: if you bring a prospective new member, either contractor or associate, to the luncheon meeting, both your lunch and the prospective member's lunch will be paid for by GIPHCC. Let's get new members joining and involved. It's a win/win for all.

.Mark your Calendars—2010-2011 Events

Dec. 15—Holiday Party, Ft. Harrison State Park Inn

Jan. 19—Federated Ins., "Distracted Driver"

Feb. 16—Permits in Marion County. Permitting Services Section of the Indianapolis Dept. of Metropolitan Development. This will be a hands-on session.

Participation is the 2011 Goal

Eugene Schuler, IAPHCC 2010-2011 President, has a constant message: Participation. He firmly believes that you get out as much as you put into various groups and meetings. With that in mind, GIPHCC has been firmly committed to meeting topics which we feel are pertinent to the membership. Those members who have attended the meetings have gotten helpful information out of them. If you look at the January and February meeting topics listed above, you will see how timely the meetings will be. But this is all simply preaching to the choir.

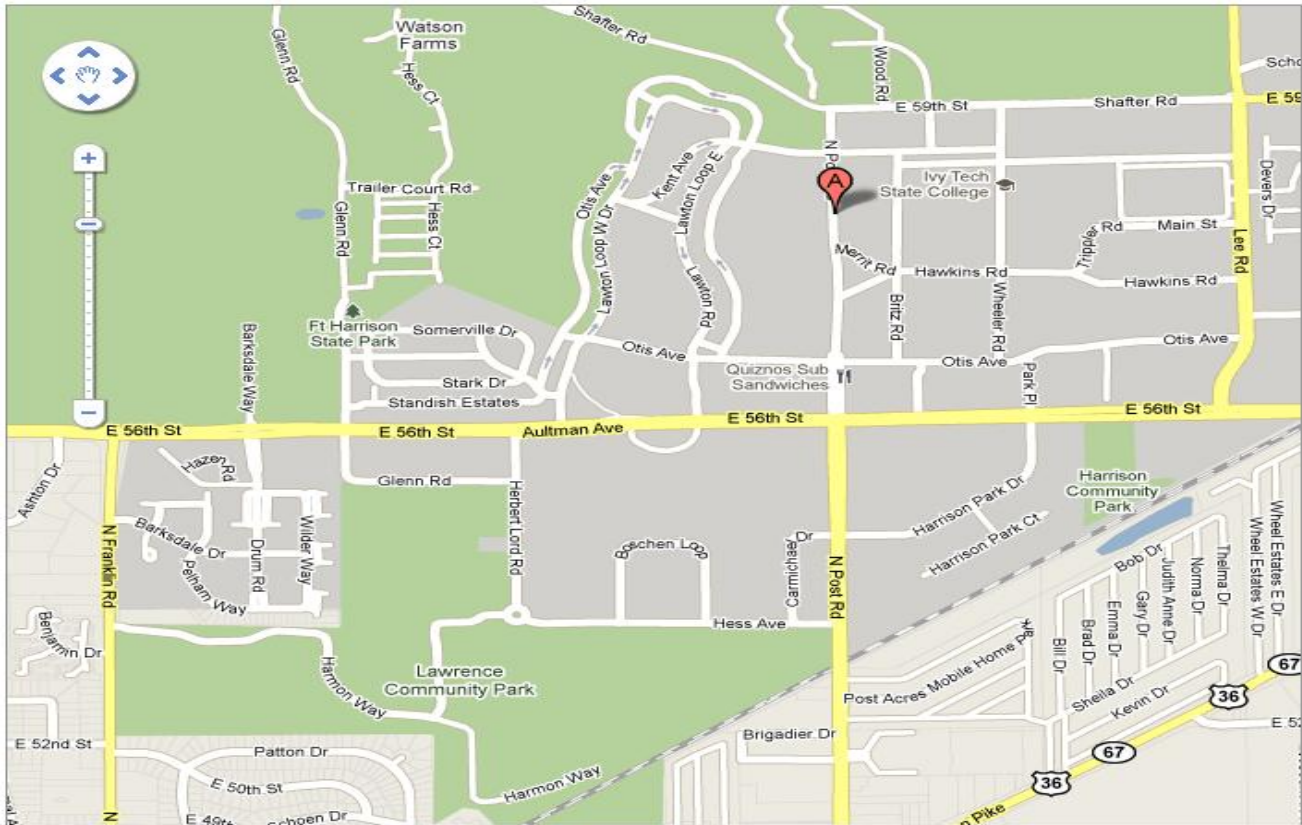
The attendance at meetings this year has been down. Perhaps this is due to recession constraints and the need for more members to actually be out in the field themselves; however, we need to actively encourage more current members to see the benefit of attending the meetings and to actually bring prospective members to the meetings as well. Every month we print the Recruitment Incentive (see column 1, this page). Who wouldn't enjoy having lunch free and learning worthwhile industry information at the same time!—both for the existing member and the prospective member.

So, let's all make Eugene a Happy Camper in 2011 and make our 2011 New Year's Resolution to bring at least 1 new prospective member to a meeting in 2011. Plus, you'll get a free lunch yourself. That really shouldn't be a hard resolution to keep.

We need to grow GIPHCC. We did in 2008 with a similar campaign and actually recruited 11 new members. Let's make 11 new members in 2011 our goal!!

Happy Holidays and Happy New Year 2011!

Google maps Address **5830 N Post Rd**
Indianapolis, IN 46216



RSVP Fax Form for December 15th Holiday Party

Name _____

Company _____

Fax # _____

_____ Yes, we are attending the Wed., Dec. 15th dinner.

Please reserve _____ places at \$30 per person.

_____ No, we are not attending.

Please respond either by fax 577-4574 or phone Ann at 317-579-5040 or email her at mabooth@att.net no later than noon Friday, December 10th. Thank you.

My updated email address is _____

Ciriello Plumbing Co., Inc.

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(317) 787-5391

December 2, 2010

Dear Friends,

I hope all of you enjoyed the Vendors Fair. If you missed the event, you truly missed a lot. Where else can you see all of your suppliers, your manufacturer's reps and all the new products and tools in one convenient location while being fed a great lunch! The Greater Indianapolis PHCC also inducted the first class into the Esprit de Corps award for our outstanding associate members. Esprit de Corps is a phrase to show the common spirit of an association...it implies enthusiasm, devotion, and zealous regard for the group. I would like to again congratulate Ed Aspinall, Jim Carr, Ralph Hannebaum, Jim Kavanaugh, Herb Lee, Harlan Lunsford, Bud Meyer, Paul O'Kane, Jim Seamon, and Buzz Ward.

I hope to see everyone at the Holiday Dinner on December 15th at the Ft. Harrison State Park Inn Theodore Room. The event begins at 5:30 for cocktails and social hour and the dinner begins at 6:30. I would like to wish each and everyone a wonderful Christmas filled with joy and a reflection on all the amazing blessings we have in our lives.

Merry Christmas,

Laura Ciriello-Benedict

PHCC President

The worst gift is a fruitcake. There is only one fruitcake in the entire world, and people keep sending it to each other. ~Johnny Carson