

March 2011

Phone: 317-579-5040

Fax: 317-577-4574

Web: www.GIPHCC.com

VENTSTACK

GREATER INDIANAPOLIS Plumbing-Heating-Cooling-Contractors Assoc.

P.O. Box 937, Fishers, IN 46038

OFFICERS

President

Laura Ciriello Benedict, Ciriello Plumbing

Vice President

Dave Nance, Nance Plumbing

Secretary/Treasurer

Vicki Garrett, honorary member



BOARD OF DIRECTORS

Mark Helm, P.I.P.E., past president
Dan Canter, Capital Mechanical Services
Eugene Schuler, Schuler Plumbing
Heath McDaniel, Mowery Htg-Air/Plumb.
Ron Stokes, Bill Stokes Plumbing
Brian Lebo, Paul E. Smith Plumbing
Kevin O'Kane, Diversified Sales Group
Rick Lovegrove, Lee Supply
Frank Bruggner, Viega

- Special Points of Interest
- Strategic Plan
- March Luncheon
- News of Note
- Map & Fax
- President's Letter
- Golf Sign ups
- Membership Lists

Inside this issue:

GIPHCC Strategic Action Plan	1
March Meeting	1
News of Note	2
Map & Fax	3
President's Letter	4
Golf Sign ups	Insert
Membership Lists 2011	Insert

GIPHCC Strategic Planning Session, January 5, 2011

Greater Indianapolis PHCC Strategic Action Plan 2011-2013

Mission Statement: The mission of the Greater Indianapolis PHCC is to support and advance member success by enhancing professionalism through education and training and to provide leadership for the industry.

Goals:

Increase Contractor participation through certified training programs.

Develop educational opportunities for PHCC certification. Leader: Brian Lebo and Laura Ciriello Benedict.

A. Develop and design a business owner certification program and a technician certification program.

Develop quality members and increase Contractor participation through value-first meetings.

Redesign 3 monthly meetings to be a roundtable of best practices. Leader: Dan Canter Kevin O'Kane

A. Develop and design a facilitated format for roundtables including topics, facilitators and marketing plan.

B. First to be Sept. 2011.

Continued p. 2, column 1

March 16th GIPHCC Luncheon

Primo's South

2615 National Ave.

11:30 registration

Noon lunch

12:30 speaker

**Margaret Christensen,
Bingham & McHale**

**Topic: Law in the Plumbing
Workplace**

**Possible sub topics: lien rights,
pension liability, fraud in the
workplace, CSST gas pipe,
mold, and lead paint.**

Cost: \$25 per person

As part of our recruitment incentive, any prospective new members and the member contractor/associate who brings them to the meeting will have their lunch paid for by the GIPHCC. Help us get our message out!

Fax your reservations no later than Friday, March 11 to 577-4574 or call Ann at 579-5040 or email her at mabooth@att.net.

.Slate of Officers 2011

President—Laura Ciriello Benedict, Ciriello Plbg.

Vice President—Dave Nance, Nance Plbg.

2nd Vice President—Brian Lebo, Ben Franklin Plbg.

Sec./Treas.—Vicki Garrett, honorary member

Past President—Mark Helm, P.I.P.E.

Board of Directors

Dan Canter, Capitol Mechanical Services

Eugene Schuler, Schuler Plbg.

Heath McDaniel, Mowery Heating

Ron Stokes, Bill Stokes Plbg.

Bill Fite, Fite Plbg.

Kevin O’Kane, Diversified Sales Group

Frank Bruggner, Viegga

Shane Christopher, Wolverine Brass

This slate will need to be voted on at the April meeting.

Strategic Action Plan, con’t p. 1, column 1

Support & advance the brand of “Hire A Licensed Plumber; it’s the Law.”

Continue to find ways to keep the brand forefront with members and contractors.

- A. Develop ways to showcase the success stories from the brand, including tv, FLAG program, and the website.

Leader: Eugene Schuler.

Recruitment Incentive: Don’t forget: if you bring a prospective new member, either contractor or associate, to the luncheon meeting, both your lunch and the prospective member’s lunch will be paid for by GIPHCC. Let’s get new members joining and involved. It’s a win/win for all.

Same Day, Same Time, Same Place

For those of you who plan out your schedules a month in advance—our March, April, Sept., Oct., and Nov. meetings are all the **3rd Wed. of the month, 11:30, Primo’s South**. This is so you can mark them into your calendar at the beginning of the year and make GIPHCC a priority on your schedule. On the **Mark Your Calendar**, column 2, you can also mark the other GIPHCC events.

.Mark your Calendars—2011 Events

March 8—Day at the State House, 10 am

March 16—GIPHCC luncheon

April 20—GIPHCC Annual Business Meeting

May 19—Thursday, GIPHCC Golf Tourney, Dye’s Walk, Please note date change.

June 15—Indiana Downs

July 20-22 Expo, Belterra

August

Sept. 21—1st roundtable.

Oct. 19

Nov. 16 Vendors Expo

GIPHCC Bylaw Revisions 2/9/11

4.07 Waiver of Notices

Notice of the time, place, and purposes of any meeting of the board of directors or of the executive committee may be waived by telegram, radiogram, cablegram, **email**, or other writing either before or after such meeting is held, or by attendance at the meeting.

7.03 Manner of Election and Term

Directors shall be elected at the Association’s annual meeting, or special meeting duly called, by a vote of the members present and eligible to vote. Two directors shall be elected each year to serve for a term of two (2) years or until their successors have been elected and assume office. No member of the board of directors who has served five (5) successive terms shall be eligible for re-election until at least one (1) year shall have elapsed. **If no successor is apparent, Board may extend member’s service for one (1) term.**

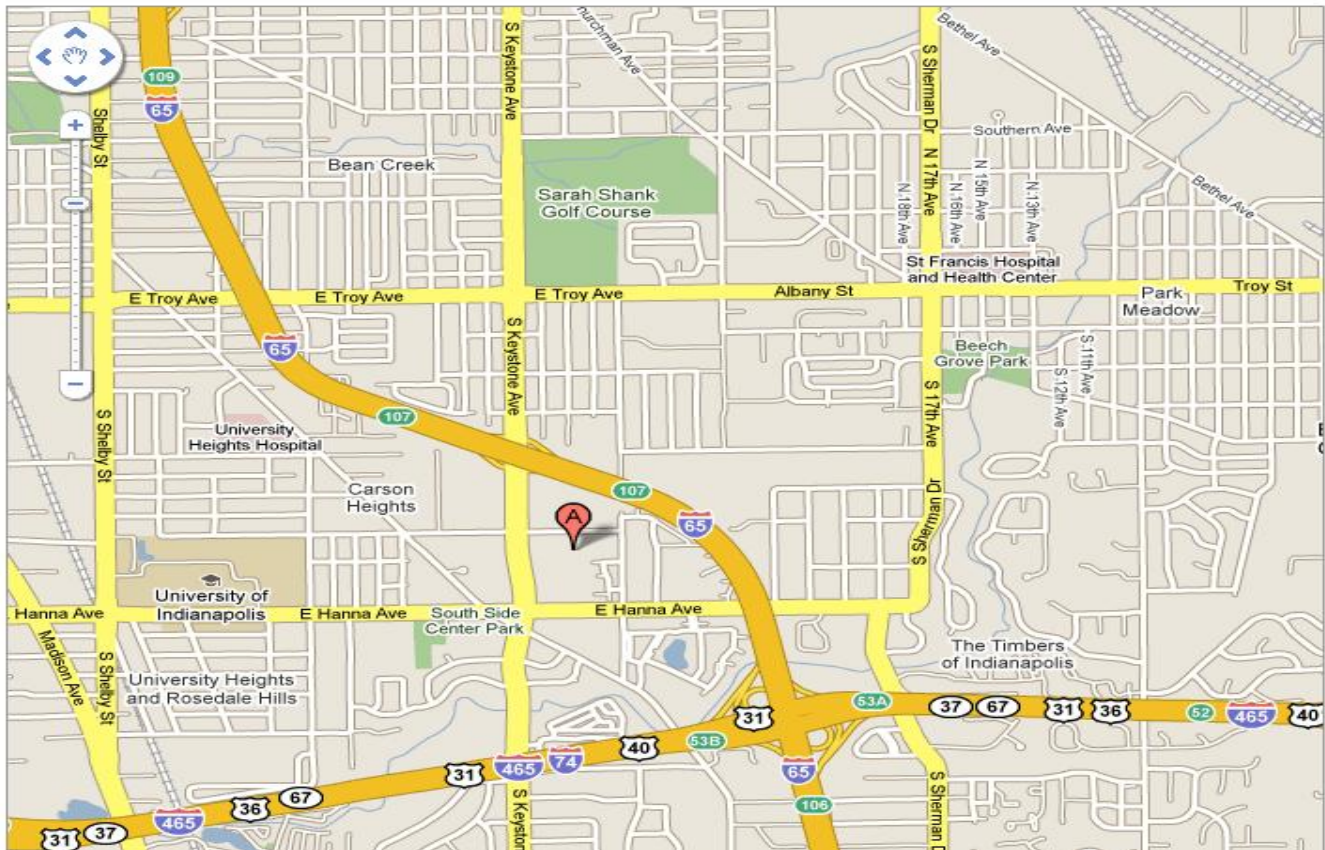
7.08 Quorum of the Board

At any meeting of the board of directors, no fewer than six (6) members of the board shall constitute a quorum for the transaction of the business of the Association and any such business thus transacted shall be valid, providing it is affirmatively passed by a majority of those present. **A conference call may be made to absent members in order to obtain a quorum for necessary votes.**

7.10 Voting by Mail

Action **may be** taken by a mail ballot, **electronic ballot or by conference call ballot** of the members of the board of directors, in which at least a majority of such directors, in writing or **electronic or voice vote** indicate themselves in agreement, shall constitute a valid action of the board if reported at the next meeting of the board.

Google maps Address 2615 National Ave
Indianapolis, IN 46227



RSVP Fax Form for March 16th Luncheon
Name _____

Company _____

Fax # _____

_____ Yes, we are attending the Wed., March 16th luncheon.

Please reserve _____ places at \$25 per person.

_____ No, we are not attending.

Please respond either by fax 577-4574 or phone Ann at 317-579-5040 or email her at mabooth@att.net no later than noon Friday, March 11th. Thank you.

My updated email address is _____

Ciriello Plumbing Co., Inc.

P.O. Box 468

Beech Grove, IN 46107

License # CO 19700125

(317) 787-5391

February 21, 2011

Dear Friends:

Did you know that there is now a license requirement to install and service well pumps? I do. Did you know that the new health care law has a provision to require all businesses to issue 1099's to everyone you do business with over \$600? I do. Do you know how to set up a Facebook Fan Page? I do. Did you know that a new ruling in Indiana may set the stage for general contractors to shift liability to subcontractors, thereby causing your insurance costs to rise? I do. Do you know what the new Indianapolis Department of Code Enforcement fee structure is for permits? I do.

How do I know all of these things? Because I am involved in the PHCC and all of this information is readily available to me. Talk about a competitive edge! Knowledge is power. Use the PHCC to help make you a better business owner, better plumber, and better citizen.

Wishing You the Best,

Laura Ciriello-Benedict

GIPHCC President

"Discussion is an exchange of knowledge; an argument, an exchange of ignorance." - Robert Quillen

ATTENTION GOLFERS!

**COME JOIN THE FUN AND SUPPORT YOUR
GREATER INDIANAPOLIS PHCC**



Individual and Team Prizes!!!

**Grilled lunch provided on the 10th tee
11:00-1:30**

REGISTER YOUR TEAM AS SOON AS POSSIBLE
OUTING IS LIMITED TO FIRST 120 PAID
GOLFERS.

GOLF REGISTRATION:

1 _____
2 _____
3 _____
4 _____

Contact Person Name: _____

Phone Number: _____

Email Address: _____

Mulligan Card _____ = _____
of cards Amount Due

Golfers _____ = _____
of golfers Amount Due

Total Amount Enclosed: _____

WHEN:

Thursday May 19, 2011

Florida Scramble Format

- Registration: 9:30 am
- Putting Contest: 10:00 am
- Shotgun start: 11:00 am
- Awards and light hors d'oeuvres will follow golf

WHERE:

Dye's Walk Country Club

2080 S. State Rd 135

Greenwood, IN

COST:

\$80 per person

(\$320 per foursome)

Includes golf, lunch & light hors d'oeuvres

*Please note: Soft spikes & shirts with collars required

PRE-PAID MULLIGAN CARDS

Just \$20 per player (limit one per player)

Pick cards up at Registration!

INCLUDES:

- 1 Mulligan (a free shot)
- 1 Skirt (shot from the ladies' tees)
- 1 Throw
- 1 Raffle Ticket (chance to win prizes)

* Cards can only be purchased in advance and will
NOT be sold the day of the outing.

Please make checks payable to:

Greater Indianapolis PHCC

Mail to:

P.O. Box 937

Fishers, IN 46038

PLEASE FAX FORM TO:

317-577-4574

ATTN: Ann Booth

Questions: Call Vicki: 317-535-7573/317-640-3104



**GREATER
INDIANAPOLIS
PHCC
ANNUAL GOLF OUTING
SPONSORSHIP FORM**

**Registration: 9:30 am
Putting Contest: 10:00 am
Shotgun start: 11:00 am
Lunch on 10th tee: 11:00 am
Awards and light hors d'oeuvres
will follow golf**

**Thursday, May 19, 2011
Dye's Walk Country Club
2080 S. SR 135
Greenwood, IN 46143**

<input type="checkbox"/> Hole Sponsor (\$125)	<input type="checkbox"/> Flag Sponsor (\$150 -you will keep the flag after outing)
<input type="checkbox"/> Hole Sponsor and Flag Sponsor (\$225)	<input type="checkbox"/> Door Prizes
<input type="checkbox"/> Lunch (1 @ \$400)	<input type="checkbox"/> Awards Reception (1 @ \$400)
<input type="checkbox"/> Closest to Pin (\$200)	<input type="checkbox"/> Longest Drive (\$200)
<input type="checkbox"/> Beverage Cart (2 @ \$200 each)	<input type="checkbox"/> Putting Contest (\$200)

Company Name: _____
(Note: Company Name Line is what will appear on Sponsor signage.)

Contact: _____

Address: _____

City, St. & Zip: _____

Phone: _____ **Fax:** _____

**Please contact Vicki Garrett @ 317-535-7573 or Ann Booth @ 317-579-5040 if you have questions.
Please pay from this form. Attach this form with check and mail to address below.**

Make check payable to: Greater Indianapolis PHCC
P.O. Box 937
Fishers, IN 46038

2011 GIPHCC Associates - 2/22/11 Update

ABC Cutting	Bill Runion	317-885-8989	885-8980	brunion@abccuttingIndy.com
Aflac	Sue Bard	513-8712	849-1726	Sbard62@aol.com
apInspections & Environ. Serv.	Steve Ambro	577-1300	594-9233	spenvirospec@aol.com
Ashworth-Train	David Train/ Jeremy Goodwin/ James Bach	722-1950	722-1955	dtrain@ashworthtrain.com
Aspinall	Randy Vogt/R. Collins	849-5757	845-7967	RTVOGT@ASPINALL.com
Barry	Tom Barry	637-5327	637-8525	dave.barry@barrycompany.net
Battersby-Danielson	Bob Danielson	867-3799	867-3499	bdanielson@battersbydanielson.com
Bolden's Cleaners	Tony Jackson	773-7683	776-8789	wsingleton@boldens.com
Cardinal Wireless	Steve Orr	577-9944	598-1976	steve@Cardinal-Wireless.com
Central Supply	Ted Ashcroft	898-2411	899-6407	tashcroft@centralsupplycompany.com
Champion Pump	Jeff Hawks	419-207-3960	419-207-3962	jhawks@championpump.com
Citizens Energy Group	Krista Jackson	927-4430	927-4430	kjackson@citizensenergygroup.com
Diversified Sales Group	Kevin O'Kane	776-9535	776-9536	
Federated Insurance	Chuck Bailey	882-6642	882-6649	cebailey@fedins.com
Ferguson Enterprise	Brian Winkelmann	705-0860	876-2573	brian.winkelmann@ferguson.com
Habegger-Bryant	John Gavin	576-9977	875-9399	johngavin@habeggercorp.com
Hughes Supply	Tony Denease	899-2172	899-2947	Tony.denease@hdsupply.com
Hydronic Steam	Curt Wilson	577-8326	577-7109	cwilwon@hydrstm.com
Indiana Restoration Service	Beth Hodgkin	776-9942	773-3612	bhodgin@indianrestoration.com
JEBCCO Marketing, Inc.	Dave Seamon	502-243-0142	502-243-0142	dseamon@jebcco.com
Kinetico	Dan Steely	542-8888	542-8143	dsteely@kinetico.com
LSP Products	Colin Thielmann	509-1011	800-243-1777	Colin.Thielman@NCH.com
Lee Supply	Bill Lee	290-2500	290-2512	bill.lee@leesupply.net
Lee Supply, Carmel	Chip Lee	844-4434	573-5444	
Manufacturers Marketing	Mark Reed	867-8943	896-3561	mreed@mmirep.com
M.J. Schuetz	Vicki Wolcott	639-5679	639-6910	vwolcott@mjschuetzagency.com
MuellerIndustries	Marty Kavanaugh	797-8387	841-3198	Martykava@att.net
P-M & Associates	S. Hullett	849-0641	849-5271	shullett@p-massoc.com
Plumbers Supply	Marty Knies	783-2981	783-2987	mknies@plumbers-supply-co.com
Radiant Heating	Michael Shannon	696-2161		mikeshannon12001@yahoo.com
Rocchio Agency	Dave Rocchio	317-816-0789	317-816-0929	david@roccchioinsurance.com
S15	Jim Lyon			jlyon@S15inc.com
Steamatic of Indianapolis	Ken Jennings	849-7500	841-7522	steamatic@ameritech.net
SysTec Serv.	Larry Boggs	862-9700	862-9750	
Top Marketing	Tom Kientz	575-9267	575-9843	tom@topmktg.com
Viega Plbg. & Heating Systems	Frank Bruggner	586-0438	578-4413	frank.bruggner@viega.com
Wilds Restoration Services	Shelby Sawchuk	352-1240		Ssawchuk@wildsrestoration.com
Winnelson, Indy	Rich Jenkins	273-6365	273-6374	winnelson168@aol.com
Winnelson, Westfield	Randy Nevinschwander	896-5822	896-3859	westfield190@yahoo.com
Winthrop Supply	Fritz Steck /Bill Cowell	926-5367	926-5404	fsteck@winthropsupply.com,
Wisconsin Energy Conservation	Mary Shultz	987-5944		marys@weccusa.org
Wolverine Brass	Shane Christopher	374-5805	364-4677	Shanesmail@sbcglobal.net

GIPHCC Contractors 2011 –corrected 2/22/11

ARS	Bruce Mayer	484-3616	390-5530	bmayer@ars.com
Ben Franklin	Greg Roach/Brian Lebo	375-2175	375-2179	greg.roach@benfranklinplumbing.com or Brian.Lebo@benfranklinplumbing.com
Bill Stokes Plumb.	Ron Stokes	839-4860	839-4888	chiefplum ber1@aol.com
Carter Plbg & Mech.	Jamie Carter	281-5919	888-9690	Jamie.carter@carterservice.com
CS & M Mechanical	Paul Craft	841-0036	576-0417	horst@csandmmechanical.com
Capital Mechanical	Dan Canter	595-3000	595-3001	dcanter@cmsindy.net
Compton Mechanical	Derrick Compton/Kris Griffith	334-0200	334-0220	Kgriffith@comptonmechanical.com
Earl Gray & Sons	Mark Gray	422-8066	422-8154	magray@earlgrayandsons.com
Enterprise Elect. & Mech.	Brad Kendall	863-0007	863-0021	bkendall@enterprise-co.com
Fite L.L.C.	Bill Fite	996-6100		billf@fitelc.com
Godby Heating & AC	Larry Pennycuff	244-3444	244-6948	lpennycuff@gottabegodby.com
Gordon Plbg.	Jerry Gordon	845-1805	842-8779	gordonplumbing@aol.com
Hamm & Sons, Inc.	Bob Cross	202-9850		bobcross@hammandsons.com
Heffner & Assoc.	Dave Heffner	248-9668	247-6578	David@HeffnerandAssociates.com
Kellie Plbg.	Eric Damon	738-2707	738-2243	ericd@kellieplumbing.com
K2 Plumbing	Keith Smith	765-436-7673	765-436-7670	K2plumbing@frontiernet.net
L.D. Mechanical	Tom Hutchings	738-9449	738-3295	
L.E. Isley	Brad Isley	867-4718	867-4778	Bradisley@isleyplumbing.com
Johnson Heating & C	Ron Griesmer	881-7738	881-7163	ron@johnsoncomfort.com
McCurdy Mechanical	Frank McCurdy	842-1147	849-8656	
Mowery Htg. & AC	Chip Cochran/Heath McDaniel	852-2958	852-3213	live4nd@aol.com
Nance Plbg.	Dave Nance	765-482-4075	765-482-4575	David@nanceplumbing.com
P.I.P.E.	Steve Pfendler	317-887-8770	317-887-8776	spfendler@pipeinc.net
R & R Plbg.	Dick Poynter	271-2553	271-3259	dick.poynter@rrplumbinginc.com
R.T. Moore Co.	Doug Moore	291-1052		dmoore@rtmoore.com
R.V. Hallam Plbg.	Paul Hallam	896-5180	752-2277	paulhallam2@aol.com
Roto Rooter	Hal Glenn	791-2000	791-2025	hal.glenn@rrsc.com
Roto Rooter/Christman	Bob Christman	812-339-1836	812-339-0081	
Schuler Plbg.	Eugene/James Schuler	773-4236	773-4251	wwrech@hotmail.com
Steg Plumbing	Brian Stegemoller	291-3454	291-4313	brian@stegplumbing.com
T.C. Plumbing	Tatum Deffinger	925-1915	357-9286	tcplumbing@yahoo.com
WCI	Justin Dorsey	745-4830	745-0041	justin@justindorseyplumbing.com
White River Mech.	Beverly Working	253-7730	253-3504	bworking@whiterivermech.com
Williams Comfort Air/ Metzler Plumbing	Larry Metzler	844-3944	848-8744	ljm0555@yahoo.com
Wm. J. Ciriello Plbg.	Bill Ciriello	787-5391	787-5392	wjcplmbg@aol.com