

May 2011

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VENTSTACK

GREATER INDIANAPOLIS Plumbing-Heating-Cooling-Contractors Assoc.

P.O. Box 937, Fishers, IN 46038

OFFICERS

Pres., Laura Ciriello Benedict, Ciriello Plumbing
Vice Pres., Dave Nance, Nance Plumbing
2nd Vice Pres., Brian Lebo, Ben Franklin Plumb.
Sec./Treas, Vicki Garrett, honorary member
Past President, Mark Helm, P.I.P.E.



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Eugene Schuler, Schuler Plumbing
Heath McDaniel, Mowery Htg-Air/Plumb.
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Brian Lebo, Paul E. Smith Plumbing
Bill Fite, Fite Plumbing
Kevin O'Kane, Diversified Sales Group
Frank Bruggner, Viega
Shane Christopher, Wolverine Brass

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Stop HD

As most GIPHCC members know, Stop HD (Huntington's Disease) is a cause that Laura Ciriello Benedict, President of GIPHCC, works tirelessly for.

This year she is asking people to consider helping this cause by attending the May 22nd HD Cool Cars for a Cure at St. Francis Hospital. You may register cars the day of the event. The event is free to spectators.

Thank you for your support.

Fun and Recruitment

What better way to introduce prospective new associates or contractors to GIPHCC than to invite them to one of our summer social events—the golf outing or Indiana Downs. These are less “threatening” occasions than the regular luncheon meetings and a perfect way to prove than competition is not all seriousness.

We need to keep GIPHCC recruitment foremost in our minds. GIPHCC is one of the most innovative PHCC chapters in the nation and we should not be hesitant to spread that fact to others. All too often people are reluctant to toot their own horn. Help spread the word and bring others to the meetings and social events in hopes that they too will join the cause.

May 19th GIPHCC Golf Outing

Dye's Walk, Greenwood

9:30 registration

10 am putting contest

11 am shotgun start

11 am-1:30 pm grilled lunch on the 10th tee

Awards and light hors d'oeuvres to follow golf

Cost: \$80 per person, \$320 per 4some; mulligans, \$20 per person

This fun event is GIPHCC's biggest fund raiser for the organization's meetings and activities. We thank you all for your continued support of the event and of GIPHCC. We couldn't do any of it without you all—contractors, associates, and friends alike.

Upcoming Events:

June 15: Indiana Downs

July 20-22: Belterra, IAPHCC Expo

August: no meeting

News of Note—

Thank you to Rick Lovegrove, Lee Supply; we sincerely appreciate all your work on behalf of GIPHCC over the years. We couldn't have done it without you.

Congratulations to Mark Helm, P.I.P.E., who was selected as GIPHCC's Contractor of the Year.

Welcome to Bill Fite and Shane Christopher, GIPHCC's newest Board of Directors' members.

Congratulations and best wishes to Mary Shultz, WECC, on her retirement. **Ken Armstrong** will be taking her place as WECC's representative. His phone number is 294-9173, and his email is kar-strong@weccusa.org.

Condolences to the family of Fred L. Munds, Jr. and P-M and Associates. Memorial contributions may be made to the Episcopal Church of Nativity, 7300 Lantern Rd., Indpls. 46256.

Derby Signals the Start—June 15 ,GIPHCC Version—Indiana Downs

Mark your calendars for June 15th at Indiana Downs if you're a racing (horse, that is) enthusiast. Indiana Downs, 4200 N. Michigan Rd., Shelbyville, will be the destination for the June 15th GIPHCC gathering. The "meeting" will be held on the 2nd floor; just ask at the desk where the group is congregation.

4:15 registration, 4:30 Racing 101—a Betting Seminar, 4:55 1st race begins, 5:45 Racing 101 for latecomers. 6:00 dinner. The cost is \$40 per person. This covers food, coffee, tea, lemonade or coke. Cash bar is extra; also tips for drink server are on you.

This has always proven to be a night of fun, horses, and gambling. Enrollment for this exciting event will be on this month's email sign up. Or you can email Ann at maboath@att.net now and let her know how many places to reserve for you and your group.

Thanks to 2011 Golf Teams as of 4/22

The following companies are stepping up to the tee for the 2011 GIPHCC golf outing on May 19 : TOP Marketing, Nance Plbg., Wilds Restoration, Ben Franklin, Central Supply, Winthrop Supply, Lee Supply (2 teams), ARS, Mueller Industries, Ferguson, WECC, and Westfield Winnelson and Indy Winnelson . Thank you so much.

Best wishes to the newly elected GIPHCC Board of Directors who were sworn in at the April luncheon:

President Laura Ciriello Benedict, Ciriello Plumbing

Vice President Dave Nance, Nance Plumbing

2nd Vice President Brian Lebo, Ben Franklin Plumbing

Sec./Treasurer Vicki Garrett

Directors: Mark Helm, P.I.P.E., past president; Dan Canter, Capital Mechanical Services; Heath McDaniel, Mowery Heating and Air; Eugene Schuler, Schuler Plumbing; Ron Stokes, Bill Stokes Plumbing; Bill Fite, Fite Plumbing; Kevin O'Kane, Diversified Sales Group; Frank Bruggner, Viega ;and Shane Christopher, Wolverine Brass.

New Licensing Requirements

A new law requires pump installers in Indiana to be licensed and requires continuing education. The licensing will fall under the jurisdiction of the Indiana Department of Natural Resources, Division of Water. Other licenses for the industry are under the Indiana Professional Licensing Agency.

Facebook's Greater Indianapolis Plumbing-Heating-Cooling Contractor's Association Page, Under-utilized

Just as with the creation of www.giphcc.com 3 years ago, it takes time to get people to discover and use new technology. Last year Dave Heffner created a Facebook page for Greater Indianapolis plumbers; however, it is slowly gathering momentum. It's a great place for plumbers to contact one another with issues and solutions. Many of you are already on Facebook personally. Check out the site and begin to use it more. It's only a matter of time until customers will find this source of communication just as they are finding the web site. We hope to further this growth by sponsoring some type of contest in the future which will help with name recognition and GIPHCC branding. Stay tuned for further details in the next few months.

Mark your Calendars—2011 Events

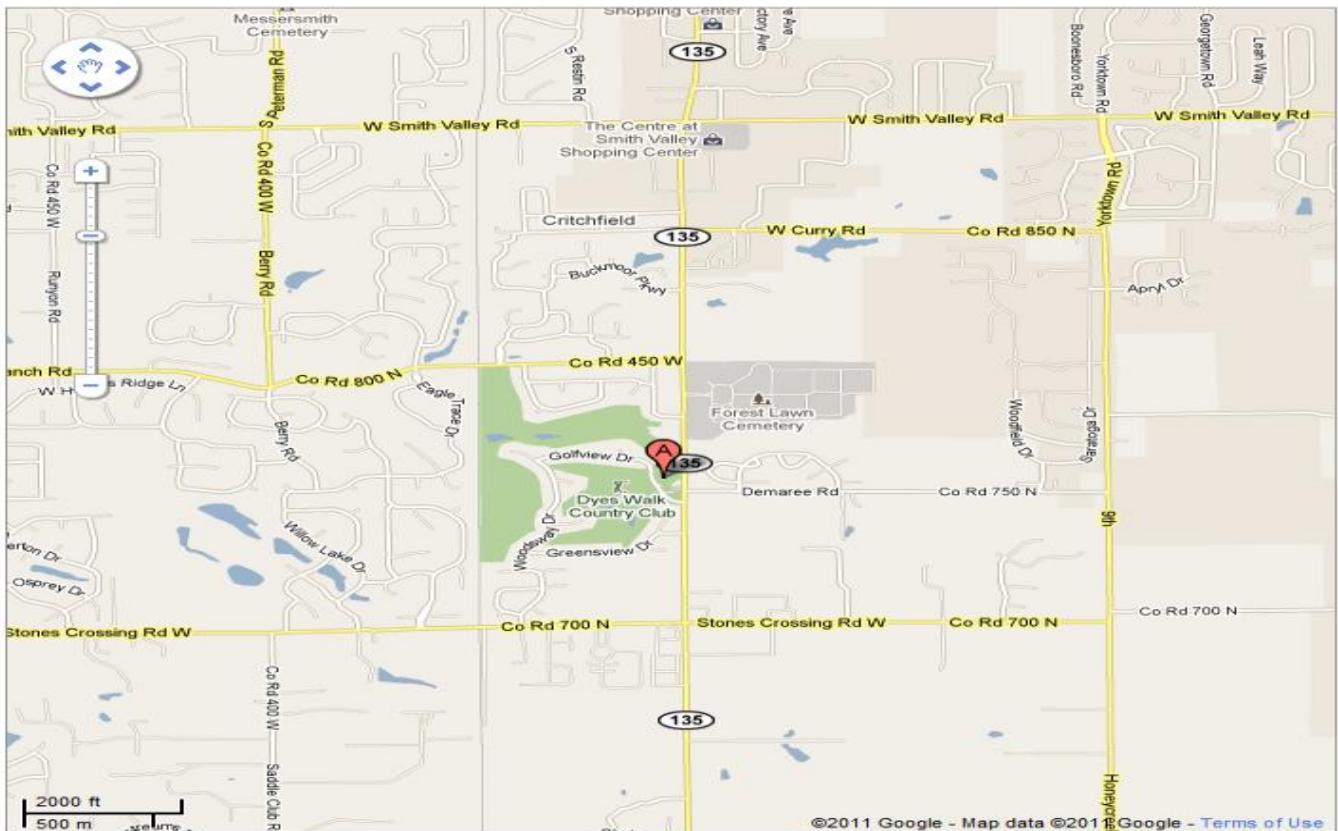
May 19—GIPHCC Golf Outing, Dye's Walk

June 15 —Indiana Downs

July 20-22 State Expo, Belterra

August—no meeting

Google maps Address 2080 Indiana 135
Greenwood, IN 46143



Thanks to All Who Supported the 2010 Golf Outing

Organizer: Vicki Garrett

Beverage Carts: Aflac and Central Supply

Lunch: Central Supply; Awards Banquet: Putting Contest: Indiana Restoration & Cleaning Service ; Awards Presentation: Ciriello Plumbing.

Flag Sponsors: TOP Marketing, Ciriello Plumbing, ARS, Diversified Service Group, Systec, Kellie Plumbing., Westfield Winnelson, and Viega.

Hole Sponsors: Ben Franklin, Federated Insurance, Winthrop Supply, C S & M , Rocchio Insurance, Manufacturers Marketing, Inc., P.I.P.E., Barry, and Indy Winnelson.

Flag/hole Sponsors: Plumbers Supply, Schuler Plumbing, Ferguson Enterprise.

We couldn't have done it without you!!

Ciriello Plumbing Co., Inc.

P.O. Box 468

Beech Grove, IN 46107

License # CO 19700125

(317) 787-5391

April 22, 2011

Dear Friends:

I find that the easiest way to learn is from my peers. Repeat and tweak their successful strategies and learn from their mistakes, then return the favor. In other words, networking. Here is the real gem, PHCC is where the best contractors belong, and GIPHCC is where the friendliest contractors belong. I can call on any number of fellow contractors to ask questions, share ideas, and even tour their shops. You can too if you put the effort into it. This is our greatest asset...use it!

I will see you all at the golf outing on May 19th and at the Indiana Expo on July 21st — 22nd. Use this time to connect with your fellow contractors and those wonderful associate members. Take time to network, learn, and have fun. You may find the answer you weren't even looking for.

Looking Forward to Seeing You,

Laura Ciriello-Benedict

GIPHCC President

You cannot teach a man anything; you can only help him find it within himself.—Galileo Galilei



**GREATER
INDIANAPOLIS
PHCC
ANNUAL GOLF OUTING
SPONSORSHIP FORM**

**Registration: 9:30 am
Putting Contest: 10:00 am
Shotgun start: 11:00 am
Lunch on 10th tee: 11:00 am
Awards and light hors d'oeuvres
will follow golf**

**Thursday, May 19, 2011
Dye's Walk Country Club
2080 S. SR 135
Greenwood, IN 46143**

<input type="checkbox"/> Hole Sponsor (\$125)	<input type="checkbox"/> Flag Sponsor (\$150 -you will keep the flag after outing)
<input type="checkbox"/> Hole Sponsor and Flag Sponsor (\$225)	<input type="checkbox"/> Door Prizes
<input type="checkbox"/> Lunch (1 @ \$400)	<input type="checkbox"/> Awards Reception (1 @ \$400)
<input type="checkbox"/> Closest to Pin (\$200)	<input type="checkbox"/> Longest Drive (\$200)
<input type="checkbox"/> Beverage Cart (2 @ \$200 each)	<input type="checkbox"/> Putting Contest (\$200)

Company Name: _____
(Note: Company Name Line is what will appear on Sponsor signage.)

Contact: _____

Address: _____

City, St. & Zip: _____

Phone: _____ **Fax:** _____

**Please contact Vicki Garrett @ 317-535-7573 or Ann Booth @ 317-579-5040 if you have questions.
Please pay from this form. Attach this form with check and mail to address below.**

Make check payable to: Greater Indianapolis PHCC
P.O. Box 937
Fishers, IN 46038

ATTENTION GOLFERS!

**COME JOIN THE FUN AND SUPPORT YOUR
GREATER INDIANAPOLIS PHCC**



Individual and Team Prizes!!!

**Grilled lunch provided on the 10th tee
11:00-1:30**

REGISTER YOUR TEAM AS SOON AS POSSIBLE
OUTING IS LIMITED TO FIRST 120 PAID
GOLFERS.

GOLF REGISTRATION:

1 _____
2 _____
3 _____
4 _____

Contact Person Name: _____

Phone Number: _____

Email Address: _____

Mulligan Card _____ = _____
of cards Amount Due

Golfers _____ = _____
of golfers Amount Due

Total Amount Enclosed: _____

WHEN:

Thursday May 19, 2011

Florida Scramble Format

- Registration: 9:30 am
- Putting Contest: 10:00 am
- Shotgun start: 11:00 am
- Awards and light hors d'oeuvres will follow golf

WHERE:

Dye's Walk Country Club

2080 S. State Rd 135

Greenwood, IN

COST:

\$80 per person

(\$320 per foursome)

Includes golf, lunch & light hors d'oeuvres

*Please note: Soft spikes & shirts with collars required

PRE-PAID MULLIGAN CARDS

Just \$20 per player (limit one per player)

Pick cards up at Registration!

INCLUDES:

- 1 Mulligan (a free shot)
- 1 Skirt (shot from the ladies' tees)
- 1 Throw
- 1 Raffle Ticket (chance to win prizes)

* Cards can only be purchased in advance and will
NOT be sold the day of the outing.

Please make checks payable to:

Greater Indianapolis PHCC

Mail to:

P.O. Box 937

Fishers, IN 46038

PLEASE FAX FORM TO:

317-577-4574

ATTN: Ann Booth

Questions: Call Vicki: 317-535-7573/317-640-3104