

September 2011

Phone: 317-579-5040

Fax: 317-577-4574

Web: www.GIPHCC.com

# VENTSTACK

GREATER INDIANAPOLIS Plumbing-Heating-Cooling-Contractors Assoc.

P.O. Box 937, Fishers, IN 46038

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### Recruitment

We need to keep GIPHCC recruitment foremost in our minds. GIPHCC is one of the most innovative PHCC chapters in the nation, and we should not be hesitant to spread that fact to others. All too often people are reluctant to toot their own horn. Help spread the word and bring others to the meetings and social events in hopes that they too will join the cause.

### Reviving an Old Tradition

We will be reinstating the tradition of tabletop presentations at the luncheon meetings. Top Marketing has agreed to do the tabletop at the Jan. 18, 2012 meeting and Plumbers Supply will do the March 21, 2012 luncheon.

### Wheeler Mission Coat Drive

It's not too early to start your personal or company round up of coats, sleeping bags, or blankets for the annual GIPHCC donation to Wheeler Mission. The items will be collected at the **November 16th Vendors Expo.**

This has been GIPHCC's annual charitable project for nearly a decade. Given the economic uncertainty, Indianapolis' homeless population needs our help. Charity begins at home. This is an excellent opportunity to become involved on a personal level and to help those in need in our own local community.

### September 21 GIPHCC Luncheon

Primo's South

2615 National Ave.

11:30 Registration

12 Noon Lunch

12:30 Speaker, John J. Gresehover, Federal Insurance

Topic, Group Health Insurance Benefits

Cost, \$25 per person

Getting employees to "realize" the benefit their employer is providing. Increasing insurance premiums usually means taking more money from your employee's paycheck and increasing deductibles and/or removing coverage. Learn how to address and correct these challenges at your place of business.

### Upcoming GIPHCC Events:

**Sept 21—Health insurance seminar, Federated Insurance**

**Oct. 19—1st roundtable with Denny Smith, moderator**

**Nov. 16—Vendors Expo**

## News of Note—

**Our condolences** to the family of Teresa A. Bailey, wife of Chuck Bailey, Federated Insurance. Teresa died August 9, 2011.

Our sympathy goes out to the family of Dave Kent, Plumbers Supply. Dave passed away on August 9, 2011 as well.

### 7th Annual Nancy L. Irwin Memorial Walk for a Cure, Oct. 1, Southeastway Park

Once again Laura Ciriello Benedict is co-chairing the Nancy L. Irwin Memorial Walk for a Cure to benefit Huntington's Disease (HD). The walk will be held Sat., Oct. 1, at Southeastway Park. Registration will begin at 9 am and the actual walk will begin at 10 am.

The event needs sponsors and items for the silent auction. Sponsorship levels are golf, silver, and bronze. **Gold**, \$500, entitles sponsor to a logo on the walk tee shirt, a link to your organization on the walk website, registration booth sponsorship, HD stop sign (fact about HD on the walk route), and name announced at the walk. **Silver**, \$300, entitles sponsor to logo on walk tee shirt, link to your organization on website, HD stop sign, and name announced at the walk. **Bronze**, \$100, entitles sponsor to HD stop sign and name announced at the walk.

Those wishing to contribute or with questions may contact Laura at 432-0798 or email her at stophd.indy@yahoo.com. Hope to see you at the walk.

### Important Meetings; Mark Your Calendars!

Starting with the Sept. meeting, GIPHCC's fall meetings should have information of interest and importance for everyone: both contractors and associates alike.

The September 21st meeting will focus on group health insurance.

Denny Smith will moderate the October 19th meeting which will be the 1st of GIPHCC's roundtable discussions, focusing on trouble shooting your business. As we all know, Denny will make sure there is plenty of food for thought.

November 16th will be the Vendors Expo and the Associates' Esprit de Corps award. Coats, blankets, and sleeping bags will also be appreciated at this meeting to donate to our annual Wheeler Mission Coat Drive. This is always a very informative format in which to learn about new products.

## FLAG: Find the License Attorney General

PHCC has initiated the FLAG program (Find the License Attorney General). The program is simple, find an advertisement without a license number or take a picture of a vehicle advertising plumbing without a license number and email or snail mail to the IAPHCC office. Brenda will then distribute the infraction across the state. Next, print off on your letterhead the form letter to the Attorney General and a copy of the infraction, along with the official Consumer Complaint form and drop it in the mail. The Attorney General will receive complaint letters from all over the state at one time.

But first be sure that your own ads and trucks comply with the law. Know the law.

The goal is clear; make a stand against unlicensed "plumbers". Be part of the solution. **PARTICIPATE.**

## City Cracking Down on Unlicensed Contractors

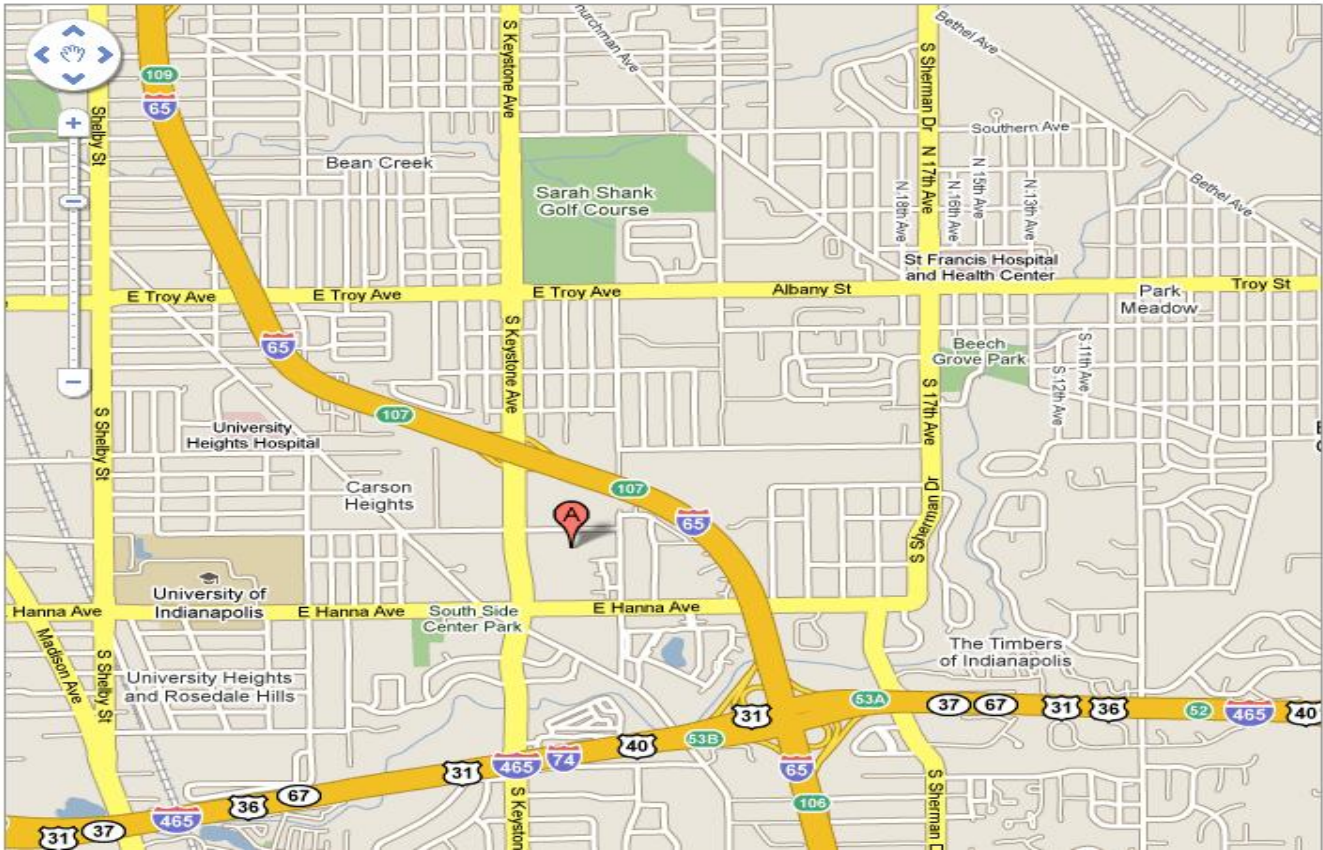
The Department of Code Enforcement (DCE) coordinated its 1st ever unlicensed contractor sting to crack down on contractors who are operating without a license and without securing proper permits.

"Efforts such as this are an important consumer protection. Licensing and permitting measures are in place to help ensure that our residents' homes and family members are safe after having repair work performed," said Mayor Greg Ballard.

DCE, Angie's List, the Better Business Bureau, and IAPHCC's FLAG program were instrumental in identifying suspected unlicensed contractors with a history of bad business practices. Each identified contractor was contacted by a DCE staff member, and appointments were arranged to meet the contractor at a location that was in need of work which required a license and permit. Once the contractor agreed to perform the work, a DCE Building Inspections Supervisor issued a \$250 pre-payable citation. A total of 5 contractors were cited. All pre-payable citations issued will increase from \$250 to \$275 if unpaid after 10 days. Legal action by the Office of City Prosecutor may be taken against violators who do not pay the citations.

"The mission of the DCE is to improve the quality of life in the City of Indianapolis through strategic application of civil code regulation; effective licensing, permitting, inspection, enforcement, and abatement practices; and local government oversight of property safety and maintenance, business, event, professional, and construction industries."

Google maps Address 2615 National Ave Indianapolis, IN 46227



### RSVP Fax Form for the Sept. 21st Luncheon

Name \_\_\_\_\_

Company \_\_\_\_\_

Fax # \_\_\_\_\_

\_\_\_ Yes, we are attending the Wed., Sept. 21st luncheon.

Please reserve \_\_\_\_\_ places at \$25 per person.

\_\_\_ No, we are not attending.

Please respond either by fax 577-4574 or phone Ann at 317-579-5040 or email her at mabooth@att.net no later than noon Fri., Sept. 16th. Thank you.

My updated email address is \_\_\_\_\_.

**Ciriello Plumbing Co., Inc.**

P.O. Box 468

Beech Grove, IN 46107

License # CO 19700125

(317) 787-5391

August 26, 2011

Dear Friends:

Summer is over, and life returns to your regularly scheduled program. Time to put GIPHCC meetings back into your schedule. Mark the 3rd Wednesday of each month now, and you won't miss a meeting. Each meeting is a great time to learn something new, but the best part is the networking. Where else can you go and ask another contractor about that nagging question you have? What other association can you belong to where you can call your fellow contractor and ask about their trucks, their software, or their healthcare plan? If you don't take advantage of the wealth of knowledge at your disposal, then you are missing the boat!

I look forward to seeing you the 3rd Wednesday of each month. As always, remember to support those who support our industry.

Wishing you the Best,

Laura Ciriello-Benedict

GIPHCC President

***"What counts is not necessarily the size of the dog in the fight—it's the size of the fight in the dog."***

***Dwight D. Eisenhower***