### November 2011

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# **VENTSTACK**

**GREATER INDIANAPOLIS Plumbing-Heating-Cooling-Contractors Assoc.** 

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- Special Points of Interest
- Recruitment
- Vendors Expo
- News of Note
- Map & Fax
- President's Letter

### Inside this issue:

November meeting

_	
Recruitment	1
News of Note	2
Map & Fax	3
President's Letter	4

1

### Recruitment

We need to keep GIPHCC recruitment foremost in our minds. GIPHCC is one of the most innovative PHCC chapters in the nation, and we should not be hesitant to spread that fact to others. All too often people are reluctant to toot their own horn. Help spread the word and bring others to the meetings and social events in hopes that they too will join the cause.

### **Reviving an Old Tradition**

We will be reinstating the tradition of tabletop presentations at the luncheon meetings. Top Marketing has agreed to do the tabletop at the Jan. 18, 2012 meeting and Plumbers Supply will do the March 21, 2012 luncheon.

### **Wheeler Mission Coat Drive**

It's not too early to start your personal or company round up of coats, sleeping bags, or blankets for the annual GIPHCC donation to Wheeler Mission. The items will be collected at the **November 16th Vendors Expo.** 

This has been GIPHCC's annual charitable project for nearly a decade. Given the economic uncertainty, Indianapolis' homeless population needs our help. Charity begins at home. This is an excellent opportunity to become involved on a personal level and to help those in need in our own local community.

## Nov. 16—Vendors Expo Primo's South

2615 E. National Ave.

11-1 Pm Exhibits

11 Presentation of the Associates Esprit de Corps Award

This year's honorees are Dennis Ashworth, Jack Baxter,
Mike Champion, Dave Kent, and
Bob Roberts.

This is also the drop off date for coats, blankets, and sleeping bags for Wheeler Mission; GIPHCC's annual charity event.

Cost: \$25 per table for associate exhibitors, contractors free if pre-registered, \$10 at the door.

This is an excellent opportunity to invite nonmember contractors to join

us & check us out. But we need for them to be pre-registered so that it's free to you and to them.

Please make your reservations asap as this meeting is harder to plan for logistically; mabooth@att.net, fax 577-4574.

Page 2 VENTSTACK

### News of Note—

**Our condolences** to the family of Karl Lepper, former Moen Indpls Manager from 1973-1990. Memorial contributions may be made to the Carmel Lutheran Church, the American Cancer Society, or to a charity of the donor's choice.

Welcome to new contractor member, Chad Gooding, Deem, LLC, 6831 E. 32nd St., Ste 200, Indpls. 46226, phone 860-2990, www.deemfirst.com, cgooding@deemfirst.com.

# Tigard Home for At Risk Boys Gets Gift of Endless Hot Water

Grand Hall USA, the maker of the Eternal hybrid water heater, donated new energy-efficient water heaters to the Cordero House in Tigard, Oregon. The facility, a haven for abused boys, is a 5,000 sq. ft. home, which was is dire need of repair and renovation. Grand Hall donated 2 water heaters valued at more than \$5,600. Grand Hall is also part of the Home Builders Foundation project which raised funds to cover the \$770,000 renovation. The renovation was completed July 13, 2011.

"Hot water was required for morning showers for 12 youth plus specialized sanitizer for dishes & laundry and there was, quite simply, never enough. The boys were limited to 5 minute showers once a day with a maximum of 2 youth showering at 1 time and even with these limits, the showers had to be split between morning & evening and the last youth always ran out of hot water before they were finished....Our needs were very basic—these young men are living in this program and house for up to 2 years. It is their home. Our need was to have it be a comfortable and supportive environment. Waiting 1 1/2 hours to take a cold shower did not meet this standard. We are now proud to say that with the help of the Home Builders Association and through the contributions of businesses like Eternal Hybrid Water Heater, we have been able to turn a house into a home, "states Dennis Morrow, Executive Director of Janus Youth Programs Inc.

Progressive Builders Northwest installed the water heaters. Grand Hall is committed to improving the lives of youth and supporting communities. A recent Grand Hall donation included giving nearly \$600,000 worth of its D-Cleater sports conditioning equipment to high schools, colleges, and a police athletic program for atrisk teens in December 2010.

Thank you to Denny Smith, our October guest speaker, and to Frank Bruggner, Viega, for his table top presentation.

### The High Efficiency Revolution Tour

The A.O. Smith High Efficiency Revolution Tour is traveling around the country to help spread the word about A.O. Smith's comprehensive line of high efficiency water heaters. The mobile marketing vehicle is fully loaded with 6 of their most efficient units.

The vehicle will be at Indianapolis Winnelson, 340 Transfer Dr., Ste B, Indianapolis, on November 1, 11am—1 pm. It will be at Central Supply, 8900 E. 30th, Indianapolis, on November 2, 10:30 am—1:30 pm.

### **Christmas Mystery Theatre**

The Milano Inn Mystery Theatre holiday event used to be a very popular activity; however, we have not participated in the festivities since 2009.

The board felt this might be a fun night once again. Milano Inn is no longer offering this activity; however, Valle Vista has a similar format. We chose Dec. 14th as our prospective date. The cost is \$55 per person. The cost included dinner, show, coffee, tea, and tax. Gratuity, bar drinks, and soft drinks are extra. 5:30-6:30 cocktail hour. 6:30 dinner & show start. This is a private party. Those who have attended in the past have thoroughly enjoyed themselves.

We have received some initial interest, but in order for the dinner theatre to take place, we need to have <u>40</u> participants. Therefore, <u>we need to have a commitment now</u>, so that we know whether to pursue the project. Please email Ann at mabooth@att.net or fax her at 317-577-4574 by <u>Nov. 15th</u> if you are interested in joining this evening of fun.

### November Dates

Nov. 8—Election Day

Nov. 11—Veterans Day

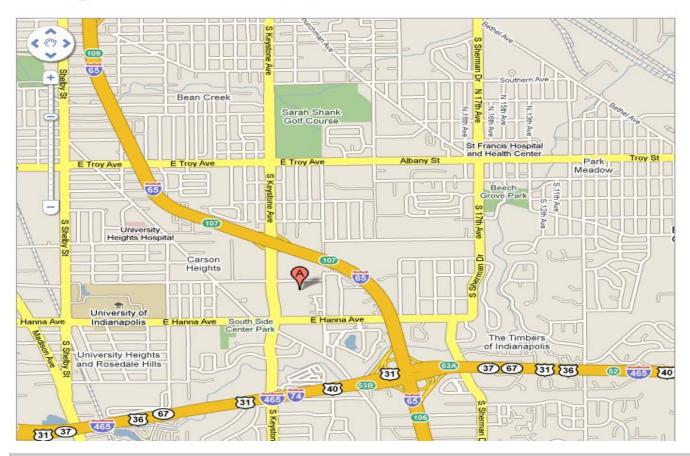
Nov. 16-Vendors Expo, Wheeler Mis-

sion Coat Drive

Nov. 24—Thanksgiving

November 2011 Page 3





# RSVP Fax Form for the November 16th Vendors Expo Name\_\_\_\_\_ Company\_\_\_\_\_ Fax #\_\_\_\_ \_\_\_Yes, we are attending the Wed., November 16th Vendors Expo. Please reserve \_\_\_\_\_ table at \$25. Contractors free if preregistered, \$10 at the door. \_\_\_\_ No, we are not attending. Please respond either by fax 577-4574 or phone Ann at 317-5795040 or email her at mabooth@att.net no later than noon Fri., Nov. 11th. Thank you. My updated email address is \_\_\_\_\_\_.

### Ciriello Plumbing Co., Inc.

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October 25, 2011

### Dear Friends:

I wanted to extend a huge thank you to Denny Smith for being our speaker last month. If you missed that meeting, you truly missed a lot! Denny is a true treasure to our industry and such a great speaker.

We are very excited about the Vendors Expo. Make your reservations today. Contractors, this is a free event for you to see what is new and for vendors this is a low cost way to market your business! Also this is the event where we honor the outstanding associates.

I look forward to seeing the 3rd Wednesday of each month. As always, remember to support those who support our business.

Wishing you the Best,

Laura Ciriello-Benedict

**GIPHCC** President

"Do the right thing. It will gratify some people and astonish the rest." Mark Twain